

QuoteWerks

Version 3.0

PRODUCT INFORMATION

Link to Contact Managers

Works with ACT!™, Goldmine®, Maximizer®, Outlook®, SalesLogix®, and TeleMagic® contact management software, leveraging software you are already familiar with.

Link to Product Databases

Import from spreadsheets/text files or manually enter products into product and services databases. A link to PC industry distributors, Ingram Micro, Merisel, and Tech Data's offline price guides is also available.

Link to Accounting Software

QuoteWerks to QuickBooks
QuoteWerks to Peachtree
QuoteWerks to Open Export Module

Share Quotes Between Offices

Do you have sales people on the road, or do you work from home at times? QuoteWerks can synchronize quotes between different locations.

Know Your Profit Margin

With QuoteWerks' extensive pricing features you will know your profit margin on everything you sell.

Create Quotes, Invoices, and Purchase Orders

Start to finish QuoteWerks handles it all.



Customize Quote Layouts

Use QuoteWerks visual report designer to format the layout of your quotes.

Get the Best Prices

The price comparison worksheet compares prices between your vendors ensuring that you receive the best price.

Bundle Your Products

Add groups of products to your quote with a single click.

E-Mail Your Quotes

Integrated e-mail client allows you to e-mail quotes directly from within QuoteWerks with a single click. Quotes are e-mailed in either RTF (Microsoft Word compatible) or PDF (Adobe Acrobat compatible) format.

Configure Your Products

QuoteWerks will present you with a list of products to choose from step by step. The list of products displayed at each step is based on your previous selection.

Required Items Support

Never forget to include an item again.

Track Custom Information

Customizable fields and columns accommodate your companies' unique product and quoting needs.

Create Sales Reports

Includes powerful visual reporting tool allowing creation of outstanding quotes reports, commissions reports, sales closure reports and more

Security Features

Define which menus are available to each user, define who can view, modify, and delete each user's quotes, and more.

Document Automation

Supports integrated cover sheets, spec sheets, and literature sheets. Includes integrated spell checking. Reports and documents can be pasted into Microsoft Word.

International Features

Display prices in your currency and a foreign currency. Canadian GST/PST tax and foreign date formats also supported. Foreign prices of products can be entered, and automatically converted to local currency pricing.

Define Pricing Strategies

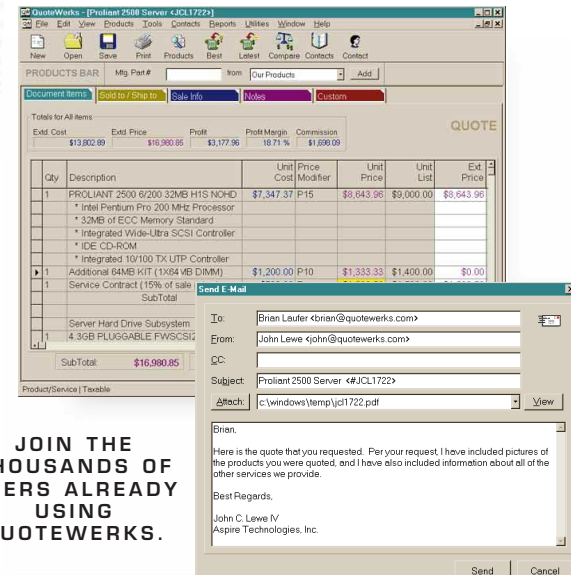
Many ways to price your products and services such as customer price levels, markup from cost, discount, fixed, customer/product based matrix, and more

See Product Price History

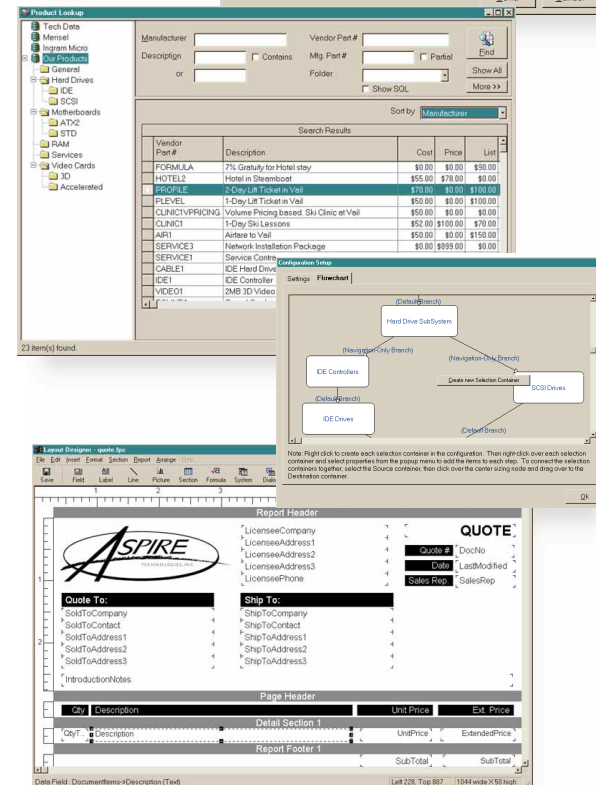
See what you have sold to your customers in the past, and what you charged them.

Find Products Quickly

Search for your products, or organize them in folders.



JOIN THE THOUSANDS OF USERS ALREADY USING QUOTEWERKS.



For more information contact Aspire Technologies directly at 407.248.1481

Download your **FREE demo version** and **demonstration video** at www.quotewerks.com

30-DAY MONEY-BACK GUARANTEE.

Selling Points

- QuoteWerks was designed to accommodate the needs of many industries.
- QuoteWerks does not require any other products like a spreadsheet or word processor to function.
- QuoteWerks network licensing is based on concurrent users for cost-effective deployment. QuoteWerks user count does not need to match the contact manager user count.
- We have great technical support staff that are experts on our product, and also have experience troubleshooting hardware, software, and networks.
- Scalability. Whether you need one user license or a 200 user license, QuoteWerks gets the job done!
- QuoteWerks Product Import Wizard makes it easy to import your products and services from existing list formats such as delimited text files.
- QuoteWerks data is stored in a Microsoft® Access® database making all the information accessible to advanced users.

We listen to our customer's feedback. We mold the product every day to meet the demanding needs of today's market. Having to make do with what the manufacturer gives you is in the past. Your voice is heard at Aspire Technologies. We act on your suggestions making you part of the QuoteWerks solution.

— John C. Lewe IV
President

Want to know more? Check out our Frequently Asked Questions page at:
www.quotewerks.com/faq.htm

Product Offerings

QuoteWerks is available in two packages providing cost effective solutions to many different markets.

QuoteWerks Standard Edition

The Standard Edition includes all of the basic QuoteWerks features including the ability to link to contact management software.

QuoteWerks PC Industry Edition

In addition to the features of the Standard Edition, the PC Industry Edition allows you to link to Ingram Micro, Merisel, and Tech Data's offline price guide databases **without** having to import the data. You save an incredible amount of time by skipping the lengthy import process. Price comparison features ensure that you always receive the lowest price.

RETAIL PRICE LIST (U.S.DOLLARS)

Users	Standard Edition	PC Industry Edition
	List Price	List Price
1 User	\$189	\$229
2 User	\$335	\$395
3 User	\$500	\$595
4 User	\$665	\$785
5 User	\$835	\$975
10 User	\$1,425	\$1,675
15 User	\$2,045	\$2,405
20 User	\$2,675	\$3,145

QUICKBOOKS LINK

List Price \$119

PEACHTREE LINK

List Price \$199

OPEN EXPORT MODULE

List Price \$119

Reasons to Choose QuoteWerks

1. **Quality technical support** is an important service to offer. We resolve issues quickly, professionally, and permanently. 95% of the issues are resolved within 5 minutes. In all the sales we have made, less than 1% have been returned....
2. QuoteWerks is on the move on a **rapid growth track** adding new features ever month.
3. We have designed our software to **minimize support issues**. As such, on a daily basis, less than 2% of our customer base contacts us regarding a support issue.
4. We support **more pricing models** for your products and services such as markup, cost + points, volume pricing, discount pricing, price matrix, price levels, fixed pricing etc, and each line item in your quote can use a different pricing model.
5. We offer **quality integration with contact managers**. Not all contact manager links are made equal.
6. We provide **links to accounting software** packages such as QuickBooks® and Peachtree®.
7. If you are in the PC Industry and purchase your products from Ingram Micro, Merisel, or Tech Data, QuoteWerks **links directly to their offline price guide databases**, which means you do not have to spend 4 hours each day importing 80,000 products from each distributor. We are the **ONLY** quoting software that links directly to the offline price guide databases.
8. QuoteWerks is quoting software that has been **designed around the needs of people** who generate quotes all day long. As such, it works with you in the manner and order in which you are accustomed to creating your quotes. QuoteWerks is easy to use with a pleasing and intuitive interface.
9. Our product has become so exponentially successful because **we quickly incorporate customer feedback** into the product. We do require that all feedback is communicated via e-mail so that we can respond efficiently.
10. QuoteWerks is both **easy to use and very powerful**. The trick to that combination is that we do not clutter the interface with a lot of buttons and menus most users may not need. Instead, when you need a more advanced feature, you will usually find it in a pop-up menu or other non-distracting area.
11. Scalability. QuoteWerks works well in a 1-User environment just as well as it does in an enterprise environment with **support for a remote sales force** using laptops, along with support for regional and worldwide office locations. QuoteWerks' synchronization features make it all possible.
12. All quoting tools will put together a quote. For that matter, you can put together a quote in Microsoft® Word or Excel®. **What sets quote packages apart is how easy they can make the quoting process for you**. In other words, how many steps it takes to perform actions and what time saving features does it actually have. QuoteWerks let's you change prices and profit margins on the fly, it has price refreshing features that let you refresh the prices on an old quote with your current pricing, it compares prices between your vendors ensuring that you get the best prices, it allows you to bundle products together letting you add a group of products to the quote with a single-click, the configurator walks you through a step-by-step process allowing you to choose products at each step to add to your quote, with the required, optional, and substitute parts support, you will never forget to include an item in your quote. With the links to the contact managers and the accounting systems QuoteWerks offers you a complete solution from start to finish.
13. Price is also important. **QuoteWerks' prices are reasonable and cost effective**. You will be hard pressed to find a product that costs less, and that delivers so much.

DESIGNED FOR MICROSOFT® WINDOWS®

WORKS WITH:

GOLDMINE® BUSINESS CONTACT MANAGER 4.0, 5.0, 5.5, 5.7
FRONTOFFICE 2000